



EVOLUTIONS BY ACQUIOS ADVISORS

Join us in Omaha, Nebraska! We offer three courses during our Evolutions Workshop, Employee Relations, Optical Enhancement, and introducing Insurance & Billing.

**NOV
15-16th**

INSURANCE & BILLING

NEW! Empowering you and your team to navigate the fundamentals and complexities of claims management within your practice. *Including medical coding and documentation compliance!*

- Review fundamentals
- Understand the lifecycle of a claim
- Optimize revenue

EMPLOYEE RELATIONS

Elevate your leadership skills by cultivating the culture of a thriving workplace.

- Recruit and train quality candidates
- Team management and development

OPTICAL ENHANCEMENT

ABO accredited workshop centered on optimizing your optical product and efficiency.

- Frame board management
- Patient prescription retention

Register Now

Insurance & Billing

In the newest addition to the Evolutions Workshop, the Insurance & Billing Workshop has been developed to empower you and your team to navigate the fundamentals and complexities of claims management in your practice. Through review of the basics and fundamentals, best practices for managing your accounts receivables, and understanding the entire life cycle of a claim and accounts receivables management, this all encompassing workshop is going to help you and your team optimize the revenue within the practice.

- Review the fundamentals
- Understand the life cycle of a claim
- Accounts receivables management
- Modifiers, rejections, denials, appeals

Employee Relations

The popular Employee Relations Training is perfect for any team member in a leadership role! We discuss everything from recruiting, hiring, and training quality candidates, to goal setting, one-on-ones, and performance evaluations. Your leaders will benefit from the conversation and tools provided during this workshop which are necessary to create a culture of accountability within your practice.

- Build a Quality Team
- Develop your Team
- Communication and Goal Setting
- Coaching vs. Counseling
- Develop and Deliver Performance Evaluations

Optical Enhancement - ABO ACCREDITED (10 Hours)

Optical Enhancement is a dedicated workshop for advancing your optical performance. This course is tailored for Optical Team Leads and Team Members seeking optical expertise and professional success.

Beyond traditional approaches, this course will review how to elevate product value, enhance patient communication and education throughout the eye wear sales process. Participants will engage in discussions on frame board management and vendor relations. By implementing targeted strategies, attendees will gain insights into reducing costs and optimising optical revenue and overall patient experience.

- Frame Board Management & Vendor Relations
- Tools for a More Efficient Optical
- Patient Prescription Retention
- Frame Styling
- Reducing Remakes
- Proper Dispense Techniques

Please complete this form and email to info@acquios.com

Doctor's Name: _____ Practice Name: _____

Contact Person: _____ Contact Number: _____

Sign-Up Information:

- We will be hosting our **Insurance & Billing, Optical Enhancement, and Employee Relations Training** simultaneously on **11/15/2024 and 11/16/2024 from 9 am to 5 pm Central Time.**
- Attending virtually will include LIVE access to the training via Virtual Meeting format and an electronic training packet.
- Attending in person will include real-time interaction with our team and others in attendance, a packet of training materials, lunch on both days, and the experience of networking with other professionals.
- **Insurance & Billing is In-Person Only.**

Tell us how many will be in attendance and which format you will attend:

Insurance & Billing # of attendees _____ \$799 for one attendee and \$599 for each additional attendee

Name: _____
 Name: _____
 Name: _____
 Name: _____
 Name: _____

HR/Employee Relations # of attendees _____ \$250 for each attendee

Name: _____ Virtual In-Person
 Name: _____ Virtual In-Person
 Name: _____ Virtual In-Person
 Name: _____ Virtual In-Person
 Name: _____ Virtual In-Person

Optical Enhancement # of attendees _____ \$250 for each attendee

Name: _____ ABO Certification: Y/N Virtual In-Person
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Payment Options (choose one):

Visa **MasterCard** **Discover** **American Express** **Check**

Card Number: _____ | Exp. Date: _____ | CVV: _____

Name as Appears on Card: _____

Billing Address: _____

Signature: _____ Date: _____

Total Amount to be Charged or mailed via Check: \$ _____

Mail Check:

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