



Acquios<sup>®</sup>  
ADVISORS

# EXECUTIVE MANAGEMENT PROGRAM

You will lead with confidence

- Equip those with the passion to lead with skills to increase productivity, morale, staff retention, and overall success of your business.
- Cultivate effective leaders by teaching them to create and set goals, utilize proper communication, deliver constructive feedback, and inspire your team to greatness.
- 45-hour course, spanning six months

[Register Now](#)

Program begins  
Sept 15, 2023

CONTACT US :

 [www.acquios.com](http://www.acquios.com)

 [info@acquios.com](mailto:info@acquios.com)

## Executive Management Program

You spoke, we listened. Acquios Alliance and Advisors is proud to announce our new Executive Management Program. We all know that leadership makes or breaks an office, but we have the solution! Our program develops a solid foundation in the fundamentals of leadership that will transform those with the passion to lead your team as effective leaders.

“The most dangerous leadership myth is that leaders are born – that there is a genetic factor to leadership. That’s nonsense; in fact, the opposite is true. Leaders are made rather than born.” – Warren Bennis

The Executive Management Program will be delivered by proven leaders, Scott Cline, Rick Guinotte, Tim Merrigan, and Teresa Stancik, with over 80 years of management experience, they will empower Owning ODs, Managers, and Management Trainees, with skills to impact productivity, morale, team development, staff retention, and increase the success of your business. The course will cultivate effective leaders by teaching them to create and set goals, embrace proper communication, deliver constructive feedback, and inspire your team to the next level. Utilizing a unique mix of in-person, interactive online sessions, and monthly implementation meetings, attendees will execute what they learn. Your practice will see immediate results!

The collaborative nature of this program will create a network of leaders, build a support system of like-minded people, and embrace growth and development for all, long after graduation.

The Executive Management Program is an in-depth 45-hour course, spanning six months. As you read through the outline of the program, you will see the time and schedule is planned to ensure the success of each participant to make your office successful. The education delivered will guide leaders to have the confidence and knowledge to improve the processes in your practice. The delivery and follow-through from beginning to graduation will require your participation. As with anything, the more you invest, the more you will get in return.

### **Who Will Attend:**

- Owning ODs
- Managers
- Management Trainees

### **Program Dates:**

- Sept 15<sup>th</sup>-16<sup>th</sup> Fundamentals of Leadership: The Foundation
  - In-person attendance in Omaha, NE
  - Friday 9 am – 5 pm CST
  - Saturday 9 am – 3 pm CST
- Oct 6<sup>th</sup> Zoom Check-In (1 hour)
  - Zoom attendance
- Oct 20<sup>th</sup> Fundamentals of Leadership: Financial Management

- Zoom meeting attendance
- 10 am – 1 pm CST
- Nov 3<sup>rd</sup>-4<sup>th</sup> Fundamentals of Leadership: People Management
  - In-person or virtual attendance in Omaha, NE
  - Friday 9 am – 5 pm CST
  - Saturday 9 am – 3 pm CST
- Nov 17<sup>th</sup> Zoom Check-In
  - Zoom meeting attendance
- Jan 12<sup>th</sup> Fundamentals of Leadership: Time Management
  - Zoom meeting attendance
  - 10 am – 1 pm CST
- Feb 2<sup>nd</sup> Fundamentals of Leadership: Office Management
  - Zoom meeting attendance
  - 10 am – 1 pm CST
- Mar 8<sup>th</sup> Zoom Check-In
  - Zoom meeting attendance
  - 10 am – 12 pm CST
- Mar 22<sup>nd</sup> Graduation
  - In-person or Zoom meeting
- April Goal Setting for the year
  - Graduates are eligible for a Set Up/Goal Setting call for the year

Many managers are promoted to the position because they have been with the office the longest, they know all the prices and the owner is comfortable with them. These scenarios are seen across the country in large cities and small towns. It is only fair to give your leaders and yourselves the knowledge to be better for your practice, your team, and make your practice stronger for your patients. This tool will do just that. Acquios Alliance and Advisors are proud of the Executive Management Program we developed and are looking forward to your success in this program. It has been needed for many years and now it is here!

Your registration is on the next page, fill it out and return it to [info@acquios.com](mailto:info@acquios.com) to reserve your leadership teams' seats now.

**Our Mission Statement:**

***“We listen with compassion and collaboratively work to develop and implement a plan to help you and your team.”***

***We deliver Insight that Inspires.***



## Executive Management Program Testimonials

I went into this training wanting to learn how to become a good manager, and I left this training with an understanding that I not only want to be a good manager, but I want to become a great leader. I know in the next six months that Acquios will provide me with the tools and guidance to achieve my goals.

- Brooke A, Optical Manager

The information that I learned in the past day and a half has already changed me as a leader. I have changed my mindset from being a "Boss" to instead creating a positive and influential role as a leader. And I have the tools and resources to do that successfully!

- Dr. Markowski, OD & Practice Owner

Even for the most seasoned manager, this was such an inspirational and motivating course. Great to be in the presence of other individuals in the same position and sharing our knowledge and experience.

- Symphony W, Office Manager

With me attending the first class there was ways I was wanting to know how to fix or implement. After completing this full training it will help me be a completely new and more present manager.

- Chris M, Practice Manager

Grateful for the info to make me begin a deep, self-reflection. A great informative program to help elevate managers to the next level and be more supportive to their employees and offices.

- Kristen M, Office Manager

The information discussed and input from other participants was so helpful. I look forward to taking this information and implementing some changes to continue to improve our practice and work environment!

- Tressa S, Office Manager



Please complete this form and email to [info@acquios.com](mailto:info@acquios.com)

Doctor's Name: \_\_\_\_\_ Practice Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Contact Number: \_\_\_\_\_

**On the lines below, please provide the name, role in the office, & email address of each attendee:**

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**Information:**

- A 45-hour program, spanning six months.
- Classes begin with a two-day event followed by a mix of in-person and virtual meetings.
- The Executive Management Program begins **Friday, 9/15/23, and Saturday, 9/16/23** in Omaha, NE.
- We will equip those with the passion to lead with skills to increase productivity, morale, staff retention, and overall success of the business. We will cultivate effective leaders by teaching them to prioritize time, create and set goals, utilize proper communication, provide constructive feedback, and inspire their teams to greatness.
- This Program is **ONLY** for Owning ODs, Managers, Manager trainees, and those in leadership roles.

**Sign Up:**

Choose your price point below:

- \$2,499** for one attendee.
- \$1,999** for each additional attendee.

How many total attendees? \_\_\_\_\_

**Payment Options** (choose one):

**Visa**    **MasterCard**    **Discover**    **American Express**    **Check**

Card Number: \_\_\_\_\_ | Exp. Date: \_\_\_\_\_ | CVV: \_\_\_\_\_

Name as Appears on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_  
\_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Mail Check:**

**Acquios Advisors**  
**4611 S 96<sup>th</sup> St., Ste 260**  
**Omaha, NE 68127**

**Total Amount to be Charged or mailed via Check: \$** \_\_\_\_\_